

STATE PROCUREMENT OFFICE

SPO PRICE LIST NO. 97-57 (Oahu Only)
Replaces Price List No. PL 96-43

INCANDESCENT AND FLUORESCENT LAMPS
(IFB-97-250-O)

July 1, 1997 through June 30, 1998

ORDERS for Incandescent and Fluorescent Lamps are to be placed with the following vendor:

<u>Vendor</u>	<u>Address</u>	<u>Contact</u>	<u>Phone</u>	<u>Facsimile</u>
Excel Electrical Supply Co.	2958 Ualena Street Honolulu, HI 96819	Doreen Sylva Clayton Amuro	836-0366	839-9643

UNIT PRICES include delivery to destination and all other costs except the Hawaii General Excise Tax, currently 4%. Agencies are requested to add the 4% tax to their purchase order total. (See page 4 for instructions on application of discount for Group B - Standard Lamps).

"SPO PL No. 97-57" should be noted on purchase orders issued against this price list.

PURCHASE ORDERS must be received by vendor no later than the vendor's close of business on June 30, 1998. It is the responsibility of the State agency to insure that the purchase order is sent to the vendor on a timely basis. Vendor is not obliged to accept any order received after June 30, 1998. A purchase order sent close to the price list expiration date risks the chance of being sent back to the agency by the vendor with order unfilled, if received after close of business on the final day.

Purchases from this price list are for supplies needed by the agency during the price list period. Do not issue purchase orders specifying delivery after the price list expiration date. (This excludes those orders received by the vendor towards the end of the price list period for which delivery may extend beyond the price list expiration date.) Vendor is obliged to deliver the items on this price list. Vendor may deliver an acceptable substitute at the prices listed after prior approval has been given by the ordering agency.

DELIVERIES of orders totaling less than \$200.00 shall be completed within three (3) working days from receipt of purchase order. Orders of \$200.00 or more shall be delivered within thirty (30) calendar days from receipt of purchase order. Within three (3) working days, orders totaling less than \$25.00 shall be available to the using agency on a "will call" basis, and delivery shall be made only at the option of the Contractor according to his delivery schedule.

COMMITMENT TO PURCHASE. Pursuant to Section 3-121-6, Hawaii Administrative Rules (HAR), it is mandatory that all agencies of the Executive Branch purchase from price lists issued by the State Procurement Office. Further, the chief procurement officers for the Judiciary, the Department of Education and the University of Hawaii agree and commit to the terms of this price list.

EXCEPTION TO PRICE LIST. When quality level or product design is not suited to any agency's purpose, exception may be granted to the agency by the Chief Procurement Officer of the State Procurement Office. To obtain an exception to purchase outside of the price list, agency must submit SPO Form 5, Request for Authorization to Purchase Outside of State Procurement Office Price List, justifying the exception.

ADMINISTRATIVE DIRECTIVE NO. 94-06, Energy Management and Efficiency Program for State Facilities, states "The goal of the State Energy Efficiency and Management Program is to reduce electric use in state facilities by 15 percent by 1998...." This program implements the Model Energy Code and the Green Lights Program. Accordingly, agencies are encouraged to purchase watt-saving variety of common-sized fluorescent lamps except where standard wattage of such lamps is specifically required. Agencies are encouraged to install the highest efficiency lighting systems available when upgrading or replacing existing systems and in new building construction.

For more information on these programs, call Mr. Howard Wiig, Institutional Energy Analyst, Energy Division, Department of Business, Economic Development, and Tourism. His telephone number is 587-3811, facsimile number 587-3820.

VENDOR EVALUATION form should be used to report complaints or commendations; a form is attached for your convenience. Agencies are encouraged to use the form whenever appropriate. Completed form(s) may be mailed or facsimiled to the State Procurement Office, facsimile no. 586-0570.

In the event a complaint regarding a vendor's product or performance is filed, the agency may request a meeting with the vendor at the agency's place of business to resolve the problem. This meeting should take place within one week of the complaint.

QUESTIONS pertaining to this price list may be directed to Caroldynne Yamashita, SPO, telephone 586-0566.

ROBERT J. GOVERNS, CPPB
Procurement Officer

GROUP A

Note: The Catalog discount rate for Group B - Standard Lamps DOES NOT apply to Group A (Excluded Lamps).

Osram Sylvania Price Schedule No. 96-1-U. "Excluded Lamp Price Schedule Large User Suggested Net Prices" effective 12/1/96 applies to items listed in Group A. Items below are required to be purchased from SPO Price List at the unit price specified.

TRIMLINE T8 RAPID START ENERGY SAVING FLUORESCENT LAMPS, Medium bi-pin:

<u>Item No.</u>	<u>Description</u>	<u>Catalog No.</u>	<u>Catalog Page No.</u>	<u>Unit Price</u>
1.	17W, 3000K, 24"	21849	101	\$1.75
2.	17W, 3500K, 24"	21832	101	1.75
3.	17W, 4100K, 24"	21831	101	1.75
4.	25W, 3000K, 36"	21851	101	.50
5.	25W, 3500K, 36"	21817	101	.50
6.	25W, 4100K, 36"	21829	101	.50
7.	32W, 3000K, 6", U-bend	21967	101	5.25
8.	32W, 3500K, 6", U-bend	21968	101	5.25
9.	32W, 4100K, 6", U-bend	21969	101	5.25
10.	32W, 3000K, 48"	21852	101	1.35
11.	32W, 3500K, 48"	21823	101	1.35
12.	32W, 4100K, 48"	21824	101	1.35
13.	40W, 3000K, 60"	21853	101	.50
14.	40W, 3500K, 60"	21820	101	.50
15.	40W, 4100K, 60"	21827	101	.50

COMPACT FLUORESCENT LAMPS T-4, 2700K:

16.	5W, single lamp	20325	96	1.75
17.	7W, single lamp	20327	96	1.75
18.	9W, single lamp	20329	96	1.75

<u>Item No.</u>	<u>Description</u>	<u>Catalog No.</u>	<u>Catalog Page No.</u>	<u>Unit Price</u>
<u>GROUP A</u> - continued				
COMPACT FLUORESCENT LAMPS T-4, 2700K: (continued)				
19.	13W, single lamp	20331	96	\$1.75
20.	13W, double lamp	20691	96	4.25
21.	18W, double lamp	20676	96	5.25
22.	26W, double lamp	20679	96	5.25
HIGH INTENSITY DISCHARGE LAMPS, metal halide lamp, medium base, enclosed fixtures, universal burn.				
23.	100W, clear	64417	77	\$17.75
24.	100W, coated	64418	77	18.25
25.	175W, clear	64479	76	17.75
26.	175W, coated	64480	76	18.25

GROUP B - STANDARD LAMPS

*Description CatalogOsram SYLVANIA
1996 Product
Catalog, 12/96

*Price ScheduleProduct Price
Schedule No.
96-1-U dated
December 1, 1996

*Discount 82.0%

CATALOG AND PRICE SCHEDULE

Agencies shall use the attached Osram Sylvania catalog and price schedule during the contract period.

DISCOUNT

The discount shall apply to all Group B - Standard Lamps listed in the above Osram Sylvania Product Price Schedule.

Agencies shall apply the discount of 82.0% to each line item before adding the 4% General Excise Tax to the total amount of the purchase order.